

ISLAND CRUISING

YACHT CHARTERS & SAILING SCHOOL

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CARVER CB40-Cash Flow	Jan	Feb	Mar	Apr	May	June	July	Aug	Sep	Oct	Nov	Dec	Revenue							
<u>Island Cruising</u> weeks					1	1	3	3	2				10							
Cruise & Learn				1									1							
Owners use		1	1	2	2	1	1	1	1	1			11							
Value of personal use		\$5,740	\$5,740	\$11,480	\$14,760	\$5,740	\$8,200	\$8,200	\$7,380	\$5,740			\$72,980							
Charter Revenue					\$7,380	\$7,380	\$24,600	\$24,600	\$14,760				\$78,720							
Cruise & Learn Revenue				\$2,595									\$2,595							
TOTAL		5,740	5,740	14,075	22,140	13,120	32,800	32,800	22,140	5,740			\$154,295							
Total Revenue		5,740	5,740	14,075	22,140	13,120	32,800	32,800	22,140	5,740			\$81,315							
Commission - Island Cruising				2,595	2,952	2,952	9,840	9,840	5,904				\$34,083							
TOTAL				2,595	2,952	2,952	9,840	9,840	5,904				\$34,083							
Ownership costs.....Moorage	840	840	840	840	840	840	840	840	840	840	840	840	10,080							
Insurance										11,400			11,400							
Annual Haulout/Winterization				5,400							520		5,920							
*General Maintenance				420	420	420	420	420	420				2,520							
TOTAL	\$840	\$840	\$840	\$6,660	\$1,260	\$1,260	\$1,260	\$1,260	\$1,260	\$12,240	\$1,360	\$840	\$29,920							
<table style="margin: auto;"> <tr> <td style="border: 1px solid black; padding: 2px;">HIGH \$8,200</td> <td style="border: 1px solid black; padding: 2px;">MEDIUM \$7,380</td> <td style="border: 1px solid black; padding: 2px;">LOW \$5,740</td> <td style="margin: 0 20px;">Yachtcare \$ 180</td> <td style="border: 1px solid black; padding: 2px;">PLUS!!!</td> <td style="margin: 0 20px;">GST</td> <td style="border: 1px solid black; padding: 2px;">\$ 36,190</td> </tr> </table>														HIGH \$8,200	MEDIUM \$7,380	LOW \$5,740	Yachtcare \$ 180	PLUS!!!	GST	\$ 36,190
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* Maintenance is easily the biggest variable in yacht ownership and can range anywhere from 2-10% of the value of the boat per year.																				